



# Dutt & Associates

## HOSPITALITY MANAGEMENT SERVICES

We are a team of highly experienced professionals from the hospitality trade and offer Hospitality Management Services to both Indian and International projects.

### Heritage Hotels



We offer specialised services :-

- ▶ Conversion of Heritage Properties to hotels
- ▶ Creating niche value proposition
- ▶ Sales & Marketing Support
- ▶ Training of operational staff
- ▶ Handling F & B concepts
- ▶ Ethnic Interiors & Livery

### Sales & Marketing



- ▶ IT Enabled Sales & Marketing
- ▶ Indian Hospitality
- ▶ Education & Training
- ▶ Reservation Support
- ▶ Web Based Initiatives
- ▶ Events & Packages

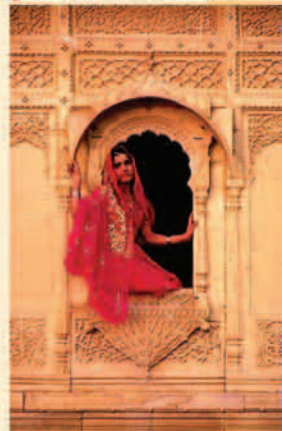
### F & B Services



- ▶ Fine Dining
- ▶ Food Courts
- ▶ Kitchen Management
- ▶ Restobars
- ▶ Speciality Cuisines
- ▶ Theme Restaurants

### Experience the Indian Hospitality with us...

- ◆ Cultural Tours
- ◆ Pilgrimage Tours
- ◆ Heritage Tours
- ◆ Palace on Wheels
- ◆ Colourful Rajasthan
- ◆ Majestic Coasts
- ◆ Untamed Jungles
- ◆ Virgin Hills
- ◆ Health Spas



### Consultancy

We offer consultancy through a team of highly experienced professionals from the hospitality trade and bring to the table our Individual and collective expertise. We offer support, advice and guidance in the following areas:

- |                          |                                    |
|--------------------------|------------------------------------|
| ● Indian Hospitality     | ● Heritage Tourism                 |
| ● Theme Food concepts    | ● Finance for Hospitality projects |
| ● Institutional Catering | ● Interiors & Architectures        |

We also offer process improvements in various hospitality operations:

- |                               |                              |
|-------------------------------|------------------------------|
| ● Housekeeping                | ● Human/Industrial resources |
| ● Front Office                | ● Sales & Marketing          |
| ● Administration/Operations   | ● Food & Beverage            |
| ● Hotel Supplies/Procurements | ● Education & Training       |



We offer time bound & result oriented operation contracts on mutually beneficial terms to hotel owners.

Those who wish to run their properties in their own name without necessarily joining hands with another banner or chain, or a formal management contract, may call on us for any or all of the above services.

Visit us at: <http://www.indianhospitality.com/ddutt>

## About us

M/s. Dutt & Associates Pvt. Ltd., is a registered company under the Companies Act, 1956 and is professionally managed by experienced professionals with diverse capability skill sets.

We provide consultancy services from concept to commissioning for conversion of heritage properties into resorts/hotels, setting up food courts, high efficiency base kitchens, industrial and institutional catering.

We operate through our panel of consultants and associates.

## There are two directors in the company:

**Mr. Deepak Dutt:** Hotel graduate from IHM-Delhi in the 1968. Having 32 years of Hotel industry experience. Spent over 30 years with Taj Group of Hotels and was General Manager for more than 20 years managing palace properties in Rajasthan.

- ▶ The areas of expertise are :
- ▶ Hotel Operations and Corporate Affairs
- ▶ Food & Beverages
- ▶ Front Office
- ▶ General Administration

**Mrs. Sulaksha Dutt:** A Home science graduate. Has done Housekeeping course from FCI Udaipur and Certificate course in Japanese language. Has working experience in Housekeeping and presently looking after institutional catering.

## Consultant Panel

### Mr. P. G. Verghese

[ (B.E (Electricals & Electronics), M.B.A (Systems & Mktg), M.B.A (HR)]

The strong areas are Sales and marketing, Hotel technology and Front office.

### Ms. C. M. Saraswathi

[B. A., M.A, Diploma in Business Management]

Saraswathi has 22 years of Hotel Industry experience and 3 years of marketing and administration experience. Strong area of operations housekeeping and general administration.

She has a wealth of experience with Taj Group of hotels as Executive housekeeping for 17 years.

### Mr. Khurheed Alam

Has been in family business of catering since 28 years in Old Delhi in vegetarian, Non-vegetarian. Snacks dispensing from counter and out door catering. Has works with his own hands as helper to cook and specialized in Biryani, korma, Barbecue and Moglai dishes.

### Mr. Ashook Kumar Goyal

Qualified hotelier, 35 years of experience in food and beverage and material management for all hotels of Taj Group.

### Mr. Anand Kaushik

Originally a qualified hands-on-chef and presently a Director in of the hotels in Jaipur, specializes in food courts, bars and restaurants.

He is based in Rajasthan.

### Mr. Munish Sehgal

An expert in Financial planning and management. He assists us in financial projections and management for hospitality projects, including raising funds and improving fund flow management.

### Mr. Vikram Khatri

An expert in Interiors planning and management. He assists us in Interior Design and management for Hospitality & F&B projects.

### Mrs. Dolly Bhasin

An expert in IT Strategy planning and management, with over 20 years experience. She assists us in IT and Sales & Marketing Management for Hospitality & F&B projects and Web Initiatives.

## Clients

Wimpy's Fast Food (Delhi) | GG's Coffee Home, Preet Vihar (Delhi Tourism, Delhi | Haldiram's Manesar (Gurgaon) | ISKCON Temple (Midday Meal, New Delhi) | ClassicHotels4u.com | Hamdard School | Anupam's Sweets (Delhi) | Corbett Hideaway.com | Anandaspa, Indian Hotels and Health Resorts | Bakson's Homeopathy | New Age Hotels |